

Access to the Japanese market is not simple and requires professional guidance – but it is worthwhile since Japan belongs to the most powerful buyers worldwide.

We offer you competent assistance in all levels of business development on the Japanese market: From getting the right contacts to setting up business.

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**ICH Industrieanlagen,
Consulting & Handel
GmbH**

**Your Best Solution For
Connections in Japan**

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Your Best Solution For Connections in Japan.

ICH Industrieanlagen Consulting & Handel GmbH offers a multitude of solutions to set up business on the Japanese market.



ICH Industrieanlagen, Consulting und Handel since 1991 we have been interfacing cooperation between Japan, Germany and Europe. Our Head Office in Berlin advises and supports Japanese and German companies in their activities on the respective markets.



Our Staff consisting of an experienced team of Japanese and German-European experts in economy , technology, public relations and law will guide you.

Corporate Consulting

We will work out a market entry strategy. We make contacts to sales agencies and institutions and guide you. Especially in contacting local authorities people who know their way around are indispensable and save valuable time and money.

Screening Market and Market Control

We continuously monitor developments in the Japanese economy and movements in business and market control. On request we screen and analyze decisive fields for you and record the results in a detailed report.

Product Sales

We would be pleased to organize import and export in agreement with valid safety and consumer regulations (incl. operating instructions) as well as setting up a sales network. On request we can sell your product directly on the Japanese market.

Arrange Networks and Business Contacts

We have excellent contacts to government and business in Japan and will arrange the optimum partner for you. We are well prepared to make links to cooperation or even setup a business network for you.



- ❖ Skilled interpreting
- ❖ Engineering translations
- ❖ Translations of advertising, operating instructions, data sheets, etc.
- ❖ Select and make contacts to cooperation partners
- ❖ Organize common exhibits at Fairs
- ❖ Make appointments with possible business partners at Fairs and guiding by experienced interpreters
- ❖ Organizing Business Trips including route and agenda planning, hotel, flight and visa arrangements and personal guiding by an experienced interpreter

