

# Saitama JAPAN

EXHIBITORS	EXHIBITORS
COMPAMED 8b/H21	MEDICA 3/E93
ACTMENT Co., Ltd 3	COSMIC M.E. INC 1
IMAIZUMI INDUSTRY CO., LTD. 4	H.I.T Co., Ltd 1
KAKOH Co., Ltd 5	NICHIRYO CO., LTD 1
KYOWA SEIKO CO., LTD 6	Saitama Showcase 1
MITAKA CO., LTD 7	(Gyne Mom Co. Ltd, etc.)
Nittoyumex Co., Ltd 8	MEDICA 15/H20
SEIWA KASEI, INC 9	ACTMENT Co., Ltd 1
SURPASS INDUSTRY CO., LTD. 10	MEDICA 16/B18
TECHNICAL ARTS CO., LTD 11	ICST Corporation 1

COMPAMED 8b/K10

KANEKO Manufacturing Co., Ltd. 12

4

6

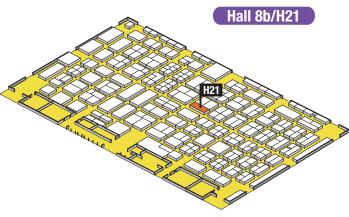
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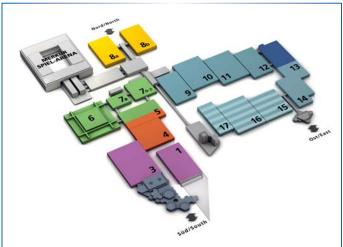
8

Saitama City Foundation for .... 19

**Business Creation** 

#### How to find us at COMPAMED





#### How to find us at MEDICA





# We provide you Active + Elements ACTMENT Co., Ltd.

#### **Business Outline**

We have 15 years of experience in medical device manufacturing. We can provide you with guide wires, catheters, and stents as OEM products.

We will assist in your product development from prototype to mass production in our facility.

#### Strengths/Specialty

As one of our strengths, we can show you a prototype of a guide wire welded with Nitinol and stainless steel. The bending tube can be used for endoscope and catheter parts.

We are the experts in Nitinol and micro size assembly.

If you are looking for any parts as introduced here, we can help you from the beginning of development.

Contact Person	Mina Nakajima
E-mail	actmed@actment.co.jp
URL	http://www.actment.co.jp
Tel./Fax	+8 -48-76 - 6   / +8 -48-76 -6 44
Main Product/ Technology	Nitinol assembly Endoscope parts / Braid / Nail Aid
Certificate	IS0900I / IS0I4000



Nitinol Device



Bending Section



Nitinol & SS Welding



### Reasonable PEEK Processing costs are here!

#### IMAIZUMI INDUSTRY CO., LTD.

#### **Business Outline**

We are specialized in sheet metal fabrication, especially, we have a lot of experience in Laser processing, Laser welding, and Super smooth edge treatment.

#### Strengths/Specialty

We are the first in the world to successfully process PEEK materials using sheet metal techniques. We can customize the processing & shaping of PEEK according to your needs with minimum materials used. As a result, there is no waste of expensive materials.

#### <Strength of PEEK: PolyEther Ether Ketone>

- The tensile strength is the same as Aluminium, but weighs only half (1/2) of the specific gravity!
- · Resistant to heat, radiation, electricity, and other chemicals

Contact Person	ATAKA IMAIZUMI
E-mail	ataka@i-psm.co.jp
URL	http://www.i-psm.co.jp/
Tel./Fax	+8I-48-533-4407 / +8I-48-532-9499
Main Product/ Technology	Precision Sheet Metal, PEEK (super engineering plastic) processing using sheet metal processing technology.
Certificate	IS0900I



PEEK bending samples



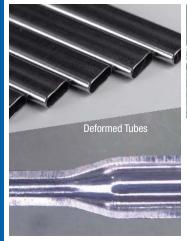
PEEK welding samples



We manufacture super high-precision metal tubes and pipes in our own factories. We currently supply to local and overseas manufacturers of endoscopes, nozzles, analytical equipment (chromatography) and syringes. We are second to none in producing small diameter metal pipes. Since established in 1964 as a manufacturer of electric discharge machining(EDM) small hole pipe electrodes, we have responded to various requirements.

- Irregular Tubes (custom made)
   Various specifications such as square, elliptical and bent pipes
- Various Materials
- Pipes of copper, brass, stainless, and even hard-to-cut materials such as Titanium(alloy) and CCM
- Small Lot Production
   From one unit, we deal with trial production/development as well

Contact Person	MAKIKO KINJO
E-mail	makikok@kakoh.com
URL	http://www.kakoh.com/en
Tel./Fax	+8I-3-3902-7646 / +8I-3-3903-63II
Main Product/ Technology	Precision metal tubes in any material and any shape requested









### One Stop Solution with Clean Rooms

KYOWA SEIKO CO., LTD.

#### **Business Outline**

We manufacture one-stop solution for injection molding, assembly, inspection, and packaging, all done in our clean rooms (8 rooms in total, Class 10,000). More than 80% of our products are for medical devices.

We have experience trading with major companies: dental companies, medical products manufacturers, medical device manufacturers such as pharmaceutical companies, special anesthetic needle manufacturers, safety & sanitary tool manufacturers, cosmetics manufactures, etc.

- We manufacture in our Clean Rooms (Class 10,000)
- · We guarantee outstanding safety
- We have received high praise from our customers for our detailed management system and high quality

Contact Person	Yoshiaki Taniguchi
E-mail	info.os@kyowaseiko-i.co.jp
URL	http://kyowaseiko-i.co.jp/en/
Tel./Fax	+8I-48-794-5575 / +8I-48-794-6636
Main Product/ Technology	One stop solution (plastic processing, inspection, packaging)
Certificate	ISO 900I, Licensed manufacturer of medical devices









MITAKA Co., Ltd. manufactures and markets medical components such as stainless straightened wires and infinitesimally small precious metal coils, long coils, stylets, and mandrels. Our stainless straightened wires are superior to any other on the market in straightness and torquability. They are appropriate for your medical guidewires. Our small precious metal coils are also suitable for distal makers and floppy tips in medical quidewires.

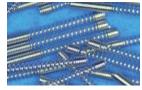
MITAKA is certified for ISO 9001:2015.

#### Strengths/Specialty

MITAKA has a lot of experience in manufacturing medical parts. With our straightened wires and coils, you can always find the best solution for your quidewires and catheters.

From product development, prototyping, and design for manufacturing to volume production, we can support you comprehensively. We have an extensive network of excellent companies related to medical products.

Contact Person	Yasutaka Okada
E-mail	okada@t-mtk.co.jp
URL	http://шшш.t-mtk.co.jp
Tel./Fax	+8 -48-588-5552/+8 -48-589-0040
Main Product/ Technology	Stainless straightened wires, Small precious metal coils, long coils, Stylets and Mandrels
Certificate	150 9001



Precious Metal Coils for Guidewires



Straightened Wires for Guidewires



Long Coils for Catheters and Endoscopies



Refining and cutting super high purity magnesium material

Nittoyumex Co., Ltd.

#### **Business Outline**

Production of medical equipment, optical equipment, and surveying instruments, from parts processing to final assembly

- Ultra-precision high-intricacy cutting
- · Medical device research and development
- · Production and procurement in China

#### Strengths/Specialty

- · Refining and cutting super high purity magnesium materials
- Developed equipment to refine commercially available magnesium into super high purity magnesium materials
- Possible to mold round bars, flat bars, and sheet material
- Bioabsorbable bone plate and screws are under development using this material
- Disposable medical screw driver with screw-drop prevention

Contact Person Hisako Yamamoto

E-mail hisako\_yamamoto@nittoyumex.com

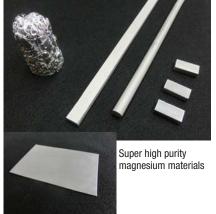
URL http://www.nittoyumex.com/

Tel./Fax +8I-48-625-67II / +8I-48-625-6776

Main Product/ Technology • Ultra-precision cutting

 Refining and cutting super high purity magnesium material

Certificate Medical Equipment Manufacturing License





Disposable medical screw driver with screw-drop prevention



Precision-machined medical equipment parts



Established in 1982, we have been involved in resin molding and processing for over a quarter of a century, using immersion molding techniques such as dip molding and dip coating. We mold medical grade thermoplastic resins such as PVC and silicone, as well as natural and synthetic latex, acrylic, and various other resins according to the customer's products and requirements.

#### Strengths/Specialty

Based on our expertise honed over the quarter century since our foundation, we are able to mold in shapes and dimensions that are too challenging for other suppliers, including automated manufacturing, using our proprietary molding tools and equipment. We support the development of products from planning to final production, such as cannula tubing and others where coils are not exposed, endoscopic balloons, and more. We also succeeded in molding tubes with a thickness of less than 100µ using medical grade silicone.

Contact Person	Takatoshi Endo
E-mail	t_endo@seiwa-kasei.co.jp
URL	http://www.seiwa-kasei.co.jp
Tel./Fax	+8I-480-72-8I0I / +8I-480-72-6855
Main Product/ Technology	Dipping products such as coiling tubes, PVC cuffs, latex balloons, and silicone tubes
Certificate	ISO 900I



Coiling guide tube for esophageal structure



Latex balloon



Balloon for EUS (endoscopic ultrasound)

# Peristaltic pump for cell delivery SURPASS INDUSTRY CO., LTD.

#### **Business Outline**

Surpass Industry has been developing devices in the semiconductor market since 1982. We are experts in fluid handling products.

Currently, we are applying our technologies into the development of brand-new products for the bioindustry, life sciences, and regenerative medicine markets to solve our customers' challenges.

#### Strengths/Specialty

Surpass Industry are specialists in fluid handling products. For many years, we have developed, manufactured and sold products that can control various fluids such as flow meters, pressure sensors, tube fittings, and pumps. Through Surpass' unique marketing and research, our team have quickly developed products at the forefront of the times, and it has been highly praised and evaluated by customers in various fields.

Contact Person	Tsuyoshi Fujita
E-mail	fujita@surpassindustry.co.jp
URL	https://www.surpassindustry.com/
Tel./Fax	+8I-48-554-9767 / +8I-48-554-9906
Main Product/ Technology	Peristaltic pump, Disposable flow and pressure sensors, Fitting (connector)
Certificate	ISO900I





#### Sharper Blades for Minimally Invasive Instruments

#### **TECHNICAL ARTS CO., LTD.**

#### **Business Outline**

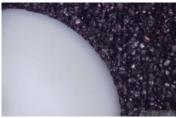
- We have accumulated know-how in blade sharpening and edging from over 50 years of supplying round blades for use in paper punching dies.
- We began manufacturing blades for medical use nine years ago.
   Now we mainly manufacture puncture needles for drainage, as well as various other sharp utensils for medical use.

- Sharp blades enabling minimally invasive instruments
- Extremely clean, smooth cuts
- · Our proprietary polishing process creates a glossy finish without burrs

Contact Person	MASAKI YAMAGATA
E-mail	info@tekunikaru-a.jp
URL	http://technical-arts.co.jp/
Tel./Fax	+8I-48-444-7 3  / +8I-48-444-7 50
Main Product/ Technology	Round blade for paper punching die     Medical puncture needle
Certificate	Medical Equipment Manufacturing Industry



2-faceted needle



Cut edge with sharpened blade (enlarged)



Round blade



Cut edge with other company's hole punch



#### Ultra-High Precision Machining

#### KANEKO KANEKO Manufacturing Co., Ltd.

#### **Business Outline**

We have 63 years of experiences in high precision machining on metals, resins and machinable ceramics. We are also experts in brazing and bonding for sub-assembly.

#### Strengths/Specialty

- We specialize in machining of tiny, thin, and difficult shaped precision parts using five-axis machining centers.
- We are committed to supply stable quality from just one piece to mass production with enhanced quality management system.
- Developing multi-view and glasses-free 3D endoscope system, which includes the patented technology for 3D image processing (Patent No. US 10,148,931 B2), we made a prototype of 3D rigid endoscope for demonstration.
- Our products are traceable from the materials based on the ISO standards (ISO 13485, ISO 9001, JIS Q 9100).

E-mail	info@t-kaneko.co.jp
URL	http://шшш.t-kanєko.co.jp/?lang=єп
Tel./Fax	+8 -48-794-8    / +8 -48-794-8  7
Main Product/ Technology	<ul> <li>Parts for Medical endoscope, Heart pacemaker, Pump oxygenator, Anesthesia equipment, and Cauterization instrument</li> <li>FINISHED PRODUCTS: Water bottle for medical endoscope (Class I)</li> <li>Parts for aircraft bodies and engines</li> <li>Optical related parts</li> </ul>
Centificate	ISO 1249E ISO 9001 IIS 0 9100



Contact Person Maiko Sakura









#### Laparoscopic Surgery: Exclusive Innovation by Cosmic M.E. COSMIC M.E. INC.

#### **Business Outline**

COSMIC M.E. INC. designs, develops and produces medical devices including electronic medical devices, consumables and a wide range of other unique and original products. In addition to our design and development capabilities, we have the necessary licenses required to manufacture and sell devices to distributors, hospitals, and other professionals in the medical field in Japan. These licensing abilities allow us to work with foreign companies that wish to export their products for sale in Japan. Cosmic M.E. INC. can guide and assist foreign companies through the complex regulatory system required to obtain approval needed to penetrate the Japanese market.

#### Strengths/Specialty

COSMIC M.E. INC., founded in 1986, has been actively designing, developing, and producing medical devices. Our company has evolved from primarily working as an ODM and OEM company to expanding our business through the designing, producing, and marketing of our own products. Through our expertise and knowledge of local market conditions, together with our authorization to provide expert service to foreign companies seeking to enter the Japanese market, COSMIC M.E. INC. will continue to evolve and develop into a leading medical device company in Japan.

Contact Person	Leonardo Igarashi
E-mail	l.r.igarashi@cme.co.jp
URL	http://www.cme.co.jp/en/
Tel./Fax	+8 -48-268-98   / +8 -48-269-0845
Main Product/ Technology	Laparoscopic devices
Certificate	ISO I3485





#### Medical Checkup NAVI 2020 H.I.T Co., Ltd.

#### **Business Outline**

Standing for "Human Intelligence Technology", H.I.T is a software development company specialized in the medical check-up field. In Japan, medical check-ups are popular, and the method has been improved over time

We have been trying to contribute to the advancement of the medical check-up field by developing software. This time we are introducing "Medical Checkup NAVI" which will enable every medical institution to easily start medical check-up operations.

#### Strengths/Specialty

"Medical Checkup NAVI" has 3 special points below.

#### 1. Developed from our Proven Experiences and Know-how in Japan

We have introduced our software to over 300 medical institutions in Japan. Based on these experiences and know-how, "Medical Checkup NAVI", an all-in-one packaged software that covers every medical checkup operation, was developed.

#### 2. Simple and Easy User-Interface

"Medical Checkup NAVI" consists of a simple and easy user interface that anyone can easily understand and use.

#### 3. Reasonable Price and Maintenance Cost

The introduction price is reasonable, and the monthly maintenance fee is lower compared to other kinds of medical software.

We hope you will visit our booth and experience "Medical Checkup NAVI".

Contact Person	Hitoshi Takeji
E-mail	Takeji@hitnet.ne.jp
URL	http://www.hitnet.ne.jp
Tel./Fax	+8I-48-8I3-7977 / +8I-48-8I3-7978
Main Product/ Technology	Medical Examination Software, Medical Examination, Cancer screening examination





Medical Checkup NAVI 2020



# Future Life Science Partner NICHIRYO CO., LTD.

#### **Business Outline**

Nichiryo is a premium Japanese brand for Liquid Handling Products such as Micro Pipettes. Established in 1944 Nichiryo has a long history of developing, manufacturing and selling Pipettes, Dispensers, and Automatic Dispensers in the global market.

#### Strengths/Specialty

Based on a dispensing technology developed and refined since its establishment, Nichiryo offers a broad range of pipettes and dispensers for handling different liquids, including solvents and high-impact liquids. Nichiryo has been exporting its liquid handling products worldwide for more than 40 years.

Contact Person	Takeo Okuma
E-mail	t-okuma@nichiryo.co.jp
URL	http://www.nichiryo.co.jp/en/
Tel./Fax	+8I-3-6273-7652 / +8I-3-6273-7944
Main Product/ Technology	Pipette, Dispenser, Auto dispenser/ Liquid Handling
Certificate	150 9001, 150 14001



Nichiryo's Lightest Pipette ever



Nichimart CUBE

Booth 3/E93 MEDICA



## Silicone gel sheets specialized for postoperative care of incisions

#### Gyn∈ Mom Co. Ltd.

#### **Business Outline**

Gyne Mom Co. Ltd. is a medical product manufacturer constantly focused on our customers' safety and peace of mind.

Our product line called "Lady Care" – Silicone gel sheets developed for the purpose of preventing abnormal skin swelling and scars resulting from Caesarean sections and laparoscopies, etc.

- Specializes in scars resulting from Caesarean sections and laparoscopies
- · Specializes in preventing hypertrophic scars and keloids
- Uses FDA approved medical application silicone gel sheets made in lapan
- Thicker and adheres better directly to the skin, causing less skin irritation and friction with clothes than the leading competitor's products
- Does not use any chemical agents and offers care through compression
   / air-tight moisturizing and cushioning effects
- · Simple care done by just putting it on, can be self-applied
- Economical, as one box of washable silicone-gel sheets lasts approximately 2 months with repeated use of the gel

Contact Person	Yuji Imai
E-mail	info@gmom.co.jp
URL	http://gmom.co.jp/en/
Tel./Fax	+8 -48-7  -562  / +8 -48-7  -6 69
Main Product/ Technology	Medical silicone gel sheets Lady Care





Lady Care (Scar Care Silicone Gel Sheet)





# We provide you Active + Elements ACTMENT Co., Ltd.

#### **Business Outline**

We have a design unit. Our strength is that we can perform integrated production from design to processing and finishing polishing in-house. Also we can submit the inspection criteria such as tension, compression, and surface treatment, which are necessary for the assembly unit.

#### Strengths/Specialty

We will show you our work through products at MEDICA.

Small-sized endoscope with treatment tools such as electric surgical knife, forceps, and retractors.

Nail Aid is a toe stent that can help flatten out and relieve ingrown toenails. It is sold as a class 1 medical device on the Yahoo! Japan market.

Contact Person	Mina Nakajima
E-mail	actmed@actment.co.jp
URL	http://www.actment.co.jp
Tel./Fax	+8I-48-76I-16II / +8I-48-76I-6I44
Main Product/ Technology	Nitinol assembly Endoscope parts / Braid / Nail Aid
Certificate	IS0900I / IS0I4000







ICST is aiming to become a global company that facilitates the service-product-money flow through the creation of partnerships with producers, sellers and marketers in order to foster worldwide development of healthy economic circulation.

#### Strengths/Specialty

Main businesses: import and export, planning and developing medical and healthcare devices and registration support. We have distributors and partners around the world, and we are looking forward for business opportunities in different parts of the world.

Contact Person	Hiroyuki Yokoi
E-mail	info@icst.jp
URL	http://icst.jp/english/
Tel./Fax	+8I-48-857-8026 / +8I-48-857-804I
Main Product/ Technology	Medical and healthcare equipment
Certificate	ISO 900I / ISOI3485



#### **Breast Care Glove**

Glove breast self-examination



#### **T.L.F Cuff inflator**

Cuff inflator for endotracheal intubation



#### Support for International Expansion

### Saitama City Foundation for Business Creation

#### **Business Outline**

Saitama City Foundation is a public foundation, established by Saitama City. We are in charge of supporting small to medium companies in Saitama.

Since 2011, the city of Saitama has been coordinating business matchings and technical exchanges between Saitama companies and German companies, supported by JETRO (Japan External Trade Organization), which is responsible for interregional exchange projects (RIT projects). After the end of a three-year funding period by JETRO, we issued a memorandum of understanding (MOU) for company cooperation with the "Forum MedTech Pharma e.V." and the "Bayern Innovativ GmbH" (2014) as well as the "Cluster Mechatronik & Automation e.V." and the "IHK Nuremberg" (2014). With the establishment of a deep trust relationship through frequent exchanges over the past eight years, the information received from Germany as well as the need for technical collaborations has increased. As a result, the number of companies from Saitama - which are targeting sales in Germany - are growing.

We have exhibited at COMPAMED (Hall8/H21) since 2014, and MEDICA (Hall3/E93) since 2017.

E-mail kaigai@sozo-saitama.or.jp URU http://www.sozo-saitama.or.jp/ - Business matching Technology exchange - Joint development Japan - Human resources Germany - Education program **BAYERN** SAITAMA COOPERATION cluster echatronik Saitama City Saitama City Foundation for Business Creation bayern () innovativ support support support Coordinator JETRO Dusseldorf **JETRO Tokyo** (in Japan)



### Saitama, JAPAN

Home of Innovative
Technology & Solutions



Saitama, JAPAN COMPAMED 8b/H2I MEDICA 3/E93



