

## COMPAMED 2018 MEDICA 2018 November 12-15 in Düsseldorf

# Saitama JAPAN

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#### High level safety and quality rubber products ASAHI RUBBER INC.

#### **Business Outline**

Asahi Rubber responds to customer expectations of quality and economy by creating essential parts for products that help solve environmental problems including human health, and for innovative products that create new green markets, based on our three core technologies of "color/light control technology," "surface modification technology," and "material denaturalization technology".

#### Strength / Specialty

We can develop in accordance to your needs. Our products provide benefits for material development and micro processing technologies, which contribute to the safety and efficiency of medical facilities as well as DNA and other analytic applications.

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Main Product/ Technology	Production and sales of industrial rubber ${f arsigma}$ medical grade rubber products
Certificate	15014001, 1509001



Low hardness surgical training equipment





### World's first PEEK processing using sheet metal processing technology IMAIZUMI INDUSTRY CO., LTD.

#### **Business Outline**

We are specialized in sheet metal fabrication, especially, we have a lot of experience in Laser processing / Laser welding / Super smooth edge treatment.

#### Strength / Specialty

We are the first in the world to successfully process PEEK materials using sheet metal techniques. We can customize the processing & shaping of PEEK according to your needs with minimum material used. As a result, there is no waste of expensive materials.

#### <Strength of PEEK : PolyEther Ether Ketone>

- The Tensile strength is the same as Aluminium, but weights only half (1/2) of the specific gravity!
- Resistance to heat, radiation, electricity and other chemicals.

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Main Product/ Technology	Precision Sheet Metal, PEEK (super engineering plastic) processing using sheet metal processing technology.
Certificate	1509001
1	



PEEK bending samples



PEEK welding samples



## Innovative Metal Tubes KAKOH Co., LTD.

#### Business Outline

We manufacture super high precision metal tubes and pipes in our own factories. We currently supply to local and overseas manufacturers of endoscopes, nozzles, analytical equipment (chromatography) and syringes. We are second to none in producing small diameter metal pipes. Since established in 1964 as a manufacturer of electric discharge machining(EDM) small hole pipe electrodes, we have responded to various requirements.

#### Strength / Specialty

- Irregular Tubes (custom made)
   Various specifications such as square, elliptical and bent pipes
- Various Materials
- Pipes of copper, brass, stainless, and even hard-to-cut materials such as Titanium(alloy) and CCM
- Small Lot Production

From one unit. We deal with trial production/development as well.

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Main Product/ Technology	Precision metal tubes in any material and any shape requested



# KAMADA Kamada Spring Co., Ltd.

#### **Business Outline**

We are producing metal precision medical parts such as:

- PTFE coated coiled sheaths with excellent biocompatibility and reduced friction is ideal for guide wires.
- · Bent pipes and plates, Polished needles.
- Extremely fine multi-lumen pipes.
- Precision coils for medical use and also for industrial use.

#### Strength / Specialty

- PTFE coated coiled sheaths provide safety medical products with stable quality by automated coiling based on PTFE coated material.
- Laser welding and bending technology enables pipe components of complex shapes.
- Multi-lumen pipes are produced by using very accurate manufacturing technology.

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Main Product/ Technology	Precision coils, Polished needles, PTFE Coated coiled Sheaths, Laser welding complex pipes
Certificate	15013485, 1509001, 15014001
PTFE coat	Laser welding Complex pipes

Metal precision medical parts as compared to the size of Japanese rice

## Ultra-High Precision Machining KANEKO Manufacturing Co., Ltd.

#### **Business Outline**

We have 62 years of experiences in high precision machining on metals, resins and machinable ceramics. We are also expert in brazing and bonding for sub-assembly.

#### Strength / Specialty

- We specialize in machining of tiny, thin, and difficult shaped precision parts using five-axis machining centers.
- We are committed to supply stable quality from just one piece to mass production with enhanced quality management systems.
- Our products are traceable from the materials based on the ISO standards (ISO 13485, ISO 9001, JIS Q 9100).

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Main Product/ Technology	<ul> <li>Parts for Medical endoscope, Heart pacemaker, Pump oxygenator, Anesthesia equipment, and Cauterization instrument</li> <li>FINISHED PRODUCTS: Water bottle for medical endoscope (Class I)</li> <li>Parts for aircraft bodies and engines</li> <li>Optical related parts</li> </ul>
Certificate	ISO 13485, ISO 9001, JIS Q 9100





#### Medical endoscope parts





### Plastic processing full service KYOWA SEIKO CO., LTD.

#### **Business Outline**

We manufacture one-stop solution for injection molding, assembly, inspection and packaging, all done in our clean rooms (8 rooms in total, Class 10,000). More than 80% of our products are for medical devices. We have experience trading with major companies: dental companies, medical products manufacturers, medical device manufacturers such as pharmaceutical companies, special anesthetic needle manufacturers, safety & sanitary tool manufacturers, cosmetics manufactures, etc.

#### Strength / Specialty

- We produce in our Clean Rooms (Class 10,000)
- We guarantee outstanding safety; Our products are free of foreign matter, holes and burrs.
- We have received high praise from our customers for our detailed management system and high quality.

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Main Product/ Technology	Plastic processing full service in Clean Rooms.
Certificate	ISO 900I, Licensed manufacturer of medical devices
Cells for blood analyzer	
Assembly in Clean Rooms	

## Wires and Coils for Medical use MITAKA CO., LTD.

#### Business Outline

MITAKA manufactures and markets medical components such as stainless straightened wires and small precious metal coils, long coils more than 3 meters, stylets and mandrels. Our stainless straightened wires are superior to other manufactures in straightness and torquability, and is suitable for use in medical guidewires. Also our small precious metal coils are applicable as a distal maker and floppy tip in medical guidewires.

MITAKA is certified for IOS 9001:2015.

#### Strength / Specialty

MITAKA has a lot of experience in manufacturing medical parts. We can make straightened wires and coils to specifically fit your guidewire design. We can also support you from prototype to mass production. We have an extensive network of excellent companies related to medical products.

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Main Product/ Technology	Stainless straightened wires, Small precious metal coils, long coils, Stylets and Mandrels
Certificate	150 9001



Straightened wires for Guidewires



Precious Metal Coils for Guidewires



Long Coils for Catheters and Endoscopies

#### COMPAMED

#### Booth 8b/H21

#### Refining and cutting super high purity magnesium material Nittoyumex Co., Ltd.

#### Business Outline

Production of medical equipment, optical equipment, and surveying instruments, from parts processing to final assembly

- Ultra-precision high-intricacy cutting
- · Medical device research and development
- Production and procurement in China

#### <u>Strength / Specialty</u>

- Refining and cutting super high purity magnesium materials
- Developed equipment to refine commercially available magnesium into super high purity magnesium materials
- Possible to mold round bars, flat bars, and sheet material
- Bioabsorbable bone plate and screws are under development using this material.

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Main Product/ Technology	<ul> <li>Ultra-precision cutting</li> <li>Refining and cutting super high purity magnesium material</li> </ul>
Certificate	Medical Equipment Manufacturing License





Bioabsorbable bone plates and screws (under development)



Precision-machined medical equipment parts

## Medical tubing with wall thickness less than IOOµ Reiwa SEIWA KASEI, INC.

#### **Business Outline**

Established in 1982, we have been involved in resin molding and processing for over a quarter of a century, using immersion molding techniques such as dip molding and dip coating. We mold medical grade thermoplastic resins such as PVC and silicone, as well as natural and synthetic latex, acrylic, and various other resins according to the customer's products and requirements.

#### Strength / Specialty

Based on our expertise honed over the quarter century since our foundation, we are able to mold in shapes and dimensions that are too challenging for other suppliers, including automated manufacturing, using our proprietary molding tools and equipment. We support the development of products from planning to final production, such as cannula tubing and others where coils are not exposed, endoscopic balloons, and more. We also succeeded in molding tubes with a thickness of less than 100µ using medical grade silicone.

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Main Product/ Technology	Dipping products such as coiling tubes, PVC cuffs, latex balloons, and silicone tubes
Certificate	150 9001



Coiling guide tube for esophageal structure

Latex balloon

Balloon for EUS (endoscopic ultrasound)

#### Sharper Blades for Minimally Invasive Instruments TECHNICAL ARTS CO., LTD.

#### Business Outline

- We have accumulated know-how in blade sharpening and edging from about 50 years in supplying round blades for use in paper punching dies.
- We began manufacturing blades for medical use eight years ago. Now we mainly manufacture puncture needles for drainage, as well as various other sharp utensils for medical use.

#### Strength / Specialty

- Sharp blades enabling minimally invasive instruments.
- Extremely clean, smooth cuts.
- Our proprietary polishing process creates a glossy finish without burrs.

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Main Product/ Technology	<ul> <li>Round blade for paper punching die</li> <li>Medical puncture needle</li> </ul>
Certificate	Medical Equipment Manufacturing Industry



2-faceted needle



Round blade



Cut edge with sharpened blade (enlarged)



Cut edge with other company's hole punch

## The Only medical product that cannot be found anywhere else! COSMIC M.E. INC.

#### Business outline

In addition to design, development and production of medical devices, we have a license to manufacture and sell these devices in Japan. This allows us to access the Japanese system for approval of medical devices, as well as exporting and importing medical devices. We handle a wide range of medical devices from electronic medical devices to consumables, and provide a range of products that cannot be found anywhere else.

#### Strength / Specialty

COSMIC M.E. INC. has designed, developed, produced and sold medical devices since its establishment in 1986. We began as an ODM and OEM for medical device manufacturers in Japan and now handle operations such as selling our own products. While our company is a gathering of engineering groups, we also use our manufacturing knowledge to provide skillful handling of imported medical devices from overseas, as well as providing maintenance and technical support.

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Main Product/ Technology	EndoneedleNeo, AWG, Masaki Cuff, etc.
Certificate	150 13485



EndoneedleNeo (Needle kit for Laparoscopic Percutaneous Extraperitoneal Closure)



AWG (Arbitrary Waveform Generator)



Masaki Cuff (Electronic Tourniquet)

## Medical Al System H.I.T Co., Ltd.

#### Business outline

Standing for "Human Intelligence Technology", H.I.T is a software development company that created a service called "Kenshin NAVI", which helps clinics operate medical and health checkups for patients in a quick, fuss-free way. By bringing it online, Kenshin NAVI eliminates the need to manually take care of reservations, customizing a health checkup course for patients, inputting progress checks/data from devices, issuing test results and much more.

#### Strength / Specialty

We are introducing our software into the Japanese medical field, such as "Cancer Institute Hospital of JFCR" which is Japan's first hospital famous for specializing in cancer.

"Kenshin NAVI" has been introduced over 180 medical institutes all around Japan. To further enhance our service, we will continue to develop advanced automatic determination systems using AI, with cooperation between specialists and engineers.

We are expanding our business to overseas, and are also interested in collaborating with overseas technology companies. We hope to be a distributor of overseas companies' hardware and software, using our strong connections with hospitals throughout Japan.

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Main Product/ Technology	Medical Examination Comprehension, Medical Examination cancer screening examination





#### Booth 3/E93

## Future Life Science Partner HIRYO NICHIRYO CO., LTD.

#### Business outline

Nichiryo is a premium Japanese brand for Liquid Handling Products such as Micro Pipette. Established in 1944 Nichiryo has a long history of developing, manufacturing and selling of Pipettes, Dispensers, and Automatic Dispensers in the global market.

#### Strength / Specialty

Based on a dispensing technology developed and refined since its establishment, Nichiryo offers a broad range of pipettes and dispensers for handling different liquids, including solvents and high-impact liquids.

Nichiryo exports its liquid handling products worldwide for more than 40 years.

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Main Product/ Technology	Pipette, Dispenser, Auto dispenser/ Liquid Handling
Certificate	150 9001, 150 14001

Nichipet Premium LT Nichipet Premium LT (White)

NICHIMART CUBE

#### **MEDICA**

#### Booth 3/E93



Electric Magnetic Therapy Apparatus For Improving Blood Circulation **SOKENMEDICAL co., Itd.** 

#### **Business outline**

- For over 40 years since we introduced our system, it continues to be appreciated by our customers.
- Cooperative research done with universities which have acquired evidence which resulted in improve new product development.
- University research has proved our products to be highly effective.

#### Strength / Specialty

- Over 420,000 have been sold in Japan.
- Delivered to top athletes in Japan, Spain and Singapore.
- From children to the elderly, our products are widely used for the purpose of health maintenance and conditioning.

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Main Product/ Technology	Electric Magnetic Therapy Apparatus
Certificate	15013485 : 2016





SOKEN

SOKEN RELAX \* portable type

#### Booth 16/B33

## WE provide you Active + Elements ACTMENT Co., Ltd.

#### Business outline

15 years of Excellence in Medical devices. We provide you Guide wires, Catheter, Stents as the OEM. We make award-winning 2-way stents - Original awards from the Japanese Society of Artificial Organs.

#### Strength / Specialty

Particularly we provide you micro-size parts and extremely small size of processing and assembling.

Also Actment will be the best 3 in Japan for the Nitinol assembly. We can correspond from a small request for the trial production.

Mina Nakajima
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+81-48-761-1611 / +81-48-761-6144
Nitinol assembly Endoscope parts / Braid / Nail Aid
1509001 / 15014000
for Ingrown toenail Nitinol Braid

Flexible Balloon can be removal the stones in the Gastrointes

Booth 16/C32



## Breast Care Glove & T.L.F Cuff ICST Corporation

#### Business outline

ICST is aiming to become a global company that facilitates the service-product-money flow through the creation of partnerships with producers, sellers and marketers in order to foster worldwide development of healthy economic circulation.

#### Strength / Specialty

Main businesses: import and export, planning and developing medical and healthcare devices and registration support. We have distributors and partners around the world, and we are looking forward for business opportunities in different parts of the world.

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Main Product/ Technology	Medical and healthcare equipment
Certificate	150 9001 / 15013485



Breast Care Glove (A glove breast self-examination)



T.L.F Cuff inflator (Cuff inflator for endotracheal intubation)

**MEDICA & COMPAMED** 



Support for International Expansion Saitama City Foundation for Business Creation

#### Business outline

Saitama City Foundation is a public foundation, established by Saitama City. We are in charge of supporting small to medium companies in Saitama.

Since 2011, the city of Saitama has been coordinating business matchings and technical exchanges between JETRO (Japan External Trade Organization), which is responsible for interregional exchange projects (RIT projects). After the end of a three-year funding period by JETRO, we issured a memorandum of understanding (MOU) for company cooperation with the "Forum MedTech Pharma e.V." and the "Bayern Innovativ GmbH" (2014) as well as the "Cluster Mechatronik & Automation e.V." and the "IHK Nuremberg" (2014). With the establishment of a deep trust relationship through frequent exchanges over the past eight years, the information received from Germany as well as the need for technical collaborations has increased. As a result, the number of companies from Saitama - which are targeting sales in Germany - are growing.

We have exhibited at COMPAMED (Hall8/H21) since 2014, and MEDICA (Hall3/E93) since 2017.





## **Creating New Traditions**

# Saitama, JAPAN

## Home of Innovative Technology & Solutions



Saitama, JAPAN COMPAMED 8b/H2I MEDICA 3/E93



